

Current Challenges and Solutions for PD and Loyalty Clubs

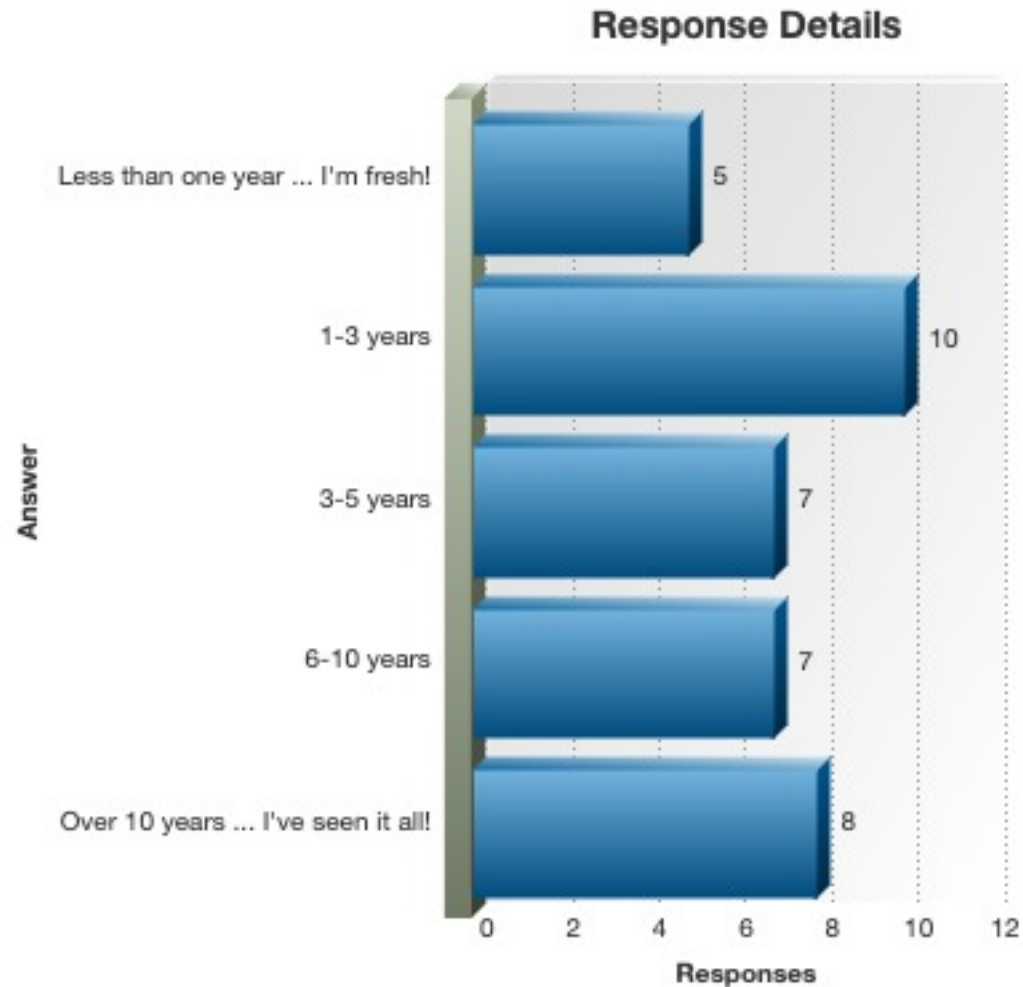
Monday, November 9, 2020

11:00 AM – 12:00 PM EDT | 8:00 AM – 9:00 AM PDT



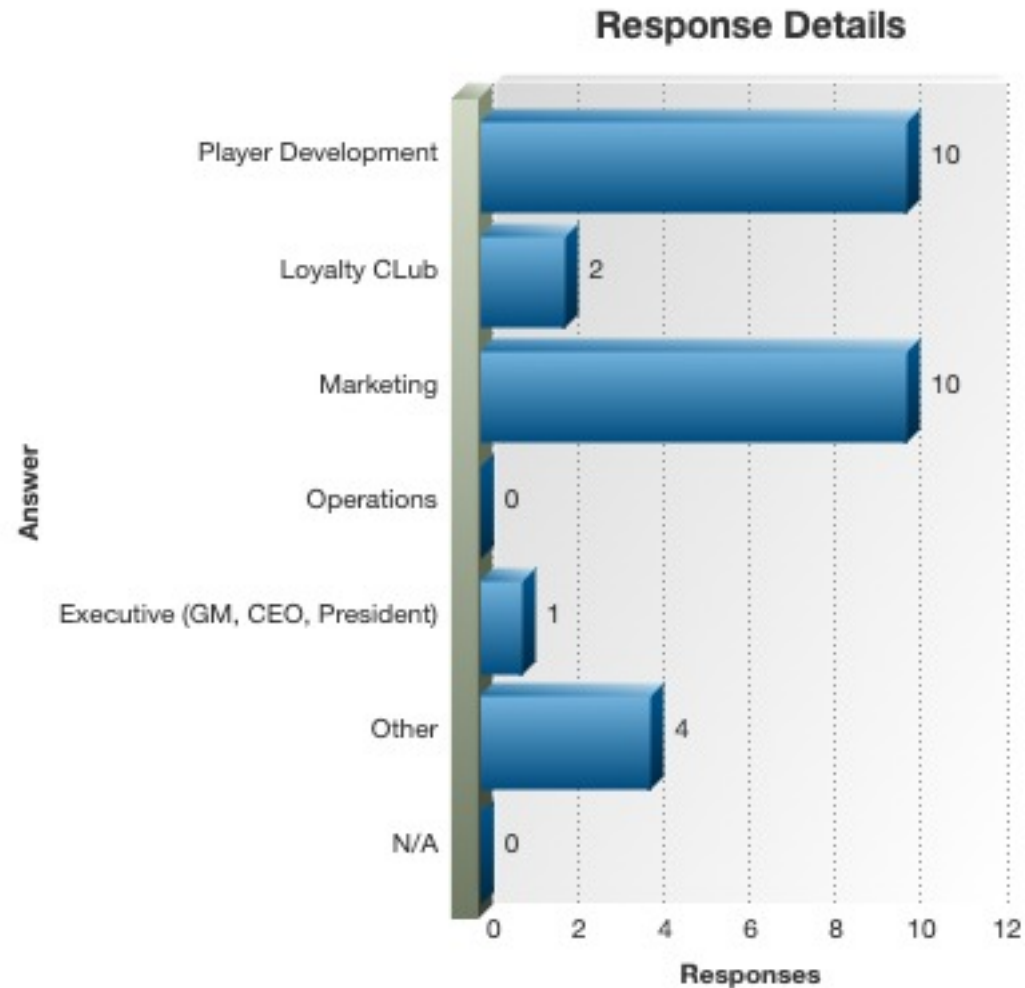
POLL QUESTION:

**How many years
have you been in
your current
position?**



POLL QUESTION:

What is your position?



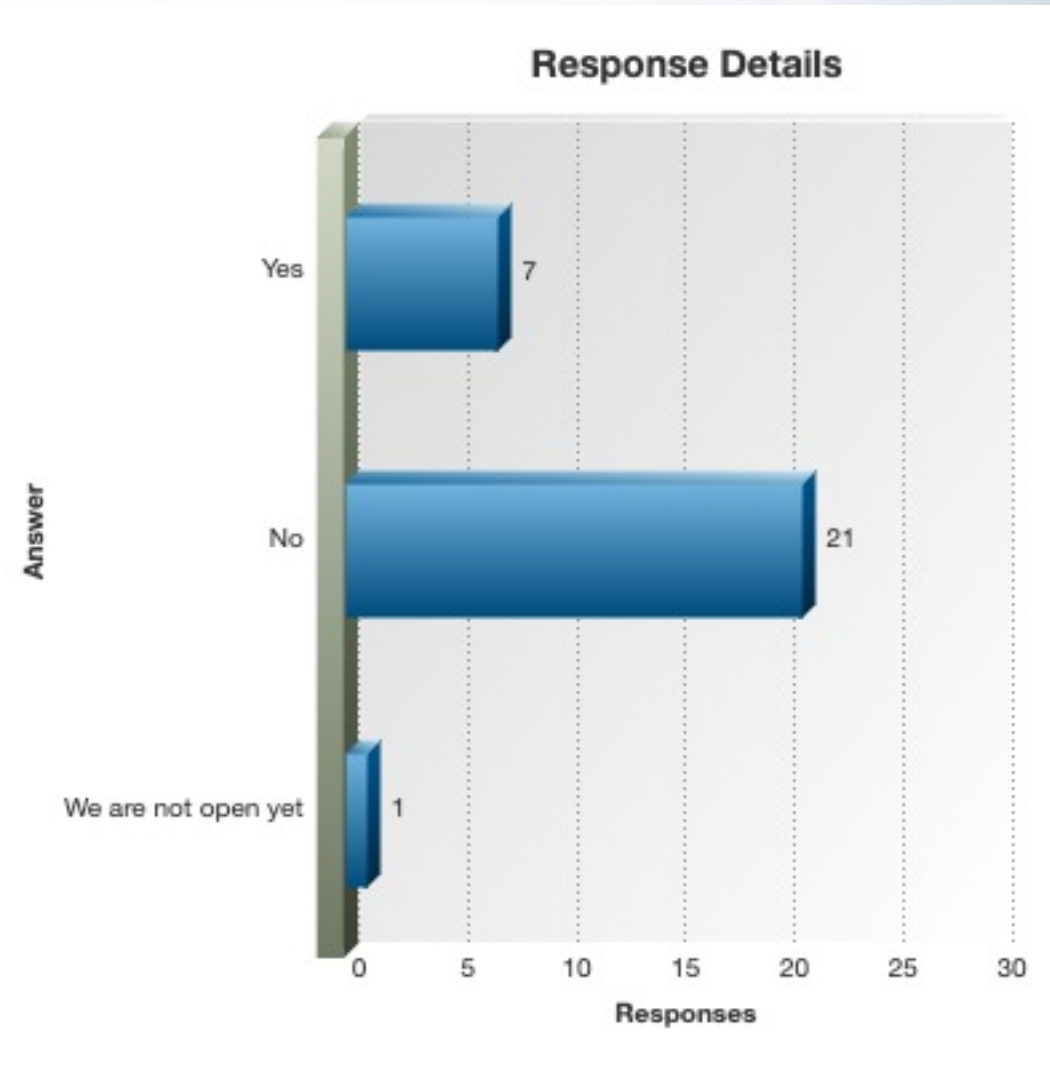
POLL QUESTION:

What are your top two struggles as a host?



POLL QUESTION:

**Are you offering
entertainment or
hosted events since
COVID?**



AGENDA

Don't Miss Our PD & Loyalty Club Boot Camps!

After you watch take a short quiz to test your retention and skills!

Player Development Boot Camp



Steve Browne
Senior Raving Partner, Player Development and Guest Service

BetRavingKnows.com

Raving

Loyalty Club Boot Camp



Deana Scott
CEO, Raving

BetRavingKnows.com

Raving

Boot camps available on-demand until December 4!

12:30 pm – 1:30 pm ET | 9:30 am – 10:30 am PT

You Want What? Practical Reinvestment and Comp Strategies for Hosts

2:00 pm – 3:00 pm ET | 11:00 am – 12:00 pm PT

Why Setting Point Values and Understanding the Math Will Determine if Your Players Find Value in Their Rewards

3:30 pm – 4:30 pm ET | 12:30 pm – 1:30 pm PT

The Top Five Tips for New Player Acquisition

5:00 pm – 6:00 pm ET | 2:00 pm – 3:00 pm PT

What's Working Right Now: How To Better Serve Our Guests With Less Touchpoints

Q & A

Stay connected with Raving!

Add any last questions to the Q&A chat box and we will get back to you via email ... *promise!*

Want more? Check out our related links under the handouts tab.

You can schedule a time to talk us about this presentation by emailing amy@betravingknows.com.

***How are we doing? Take a brief survey on this session.
Your feedback is invaluable, thank you!***